Dear World, Will you join us?

Yours, Cambridge

Careers in Development and Alumni Relations
Where the best minds gather...

Development and Alumni Relations and the University of Cambridge

We are a friendly and lively Development and Alumni Relations team who work hard to deliver the University of Cambridge’s significant potential. And though the name and reputation of Cambridge is known worldwide, you will find it a welcoming place to work where your experience will be recognised and valued.

For 800 years, the University of Cambridge has championed brilliant minds, facilitating collaboration and encouraging the creation of world-changing ideas. The research that Cambridge produces affects us all. As one of the world’s best universities in one of the UK’s most beautiful cities, we drive world-changing research and teaching across an extraordinary range of fields, all of which have been supported by philanthropy and its alumni.

Senior Associate Director, University Library

The main University Library has one of the largest collections on open shelves in Europe. Uniquely for a legal deposit library, much of our collection may be borrowed by University members. Major opportunities exist to develop the Library’s collections and its site, and to facilitate its evolution in the digital world as well as many other innovative and exciting projects. Support for Cambridge University Library today will have an enduring impact, and will resonate far beyond the boundaries of academia.

The position of Senior Associate Director, University Library, is an exciting opportunity to join our friendly, dynamic and innovative team where you will be responsible for developing long-term, holistic partnerships with high-level donors and securing philanthropic support for the University Library’s fundraising priorities.
Do you want to make a difference?

Experience

If you have the following experience, we'd love to hear from you:

• Proven track record in major gifts fundraising and/or management of key relationships with high net worth individuals, corporates, or trusts & foundations.

• The ability to engage key internal stakeholders to work towards common goals and outcomes.

• Experience of developing and building a pipeline, identifying and qualifying new prospects, to build strong and meaningful relationships.

Terms & conditions

Location
Central Cambridge. We practise a hybrid working model and the successful candidate will be expected to be in the office for a minimum of two days a week. We welcome discussions on flexible working.

Salary
£ 56,587 - £ 65,573

Annual leave
33 days plus Bank Holidays but including fixed periods at Christmas when the Department/office is closed. The period for calculating entitlement to annual leave in any particular year is the academic year: that is, 1 October to 30 September.

Excellent pension scheme
The University of Cambridge is a member of the Universities Superannuation Scheme. For more details, please visit www.admin.cam.ac.uk/offices/pensions/schemes.html
Are you ready to join us?

About us

With more than 150 staff members, Development and Alumni Relations is a lively, collaborative and stimulating place to work. We are a team that enjoys each other’s company and makes time to have fun whether that’s baking competitions, book clubs or fundraising for local Cambridge charities with our ‘Small Change for Change’ initiative.

There is a clear understanding that our success is based on the collective and working collaboratively. We come from many different backgrounds and nationalities, and value the strength that comes with difference. We are committed to a being a team that promotes mutual understanding and encourages different perspectives. We know the positive contribution that diversity brings to our workforce.

We are proud of our Major Gift Learning Series – a bespoke fundraising curriculum based on research-driven best practice in the fundraising industry, an exciting and career-building development and learning programme for staff. For more about us, please visit www.philanthropy.cam.ac.uk/careers/staff-voices.

How to Apply

To apply for this vacancy and for further information about this role, please visit the University’s job opportunities page at www.philanthropy.cam.ac.uk/careers/jobs/dar

The closing date for this position is Sunday 20 June 2022.

The University actively supports equality, diversity and inclusion and encourages applications from all sections of society.

If you have further queries about this post, please contact DARTalentManagement@admin.cam.ac.uk